

## PROGRAMME SCHEDULE

### DAY 1

0845 – 0930 hrs	<b>Registration &amp; Networking Over Tea/Coffee</b>
0930 – 1045 hrs	<b>Session 1: INAUGURAL SESSION</b>
	<ul style="list-style-type: none"> <li>❖ Welcome Address by Mr. Pratap V Padode, Editor-in-Chief, Infrastructure Today &amp; Managing Director, ASAPP Media Information Group</li> <li>❖ Launch of Paper “India EPC: Driving Growth Efficiently” jointly by ASAPP Media Information Group and Ernst &amp; Young- India</li> <li>❖ Special Address: Driving EPC Growth Efficiently by Mr. Sushy Shyamal, Partner, Transaction Advisory Services, Ernst &amp; Young-India</li> <li>❖ Keynote Address: EPC’s journey from minimisation of costs to hedging of risks by Mr. Rohit Modi, Deputy Managing Director, Gammon India and Conference Chair</li> <li>❖ Chief Guest’s address</li> <li>❖ Q&amp;A</li> </ul>
1045 – 1100 hrs	<b>Networking Over Tea/Coffee</b>
1100 – 1300 hrs	<b>Session 2: ENGINEERING THE NATION</b>
	<ul style="list-style-type: none"> <li>❖ Internationalisation of standards: Quality consciousness and safety awareness among Indian developers by Dr. S. Ganeshan, GM, Projects Operations Division, Toyo Engineering India Ltd.</li> <li>❖ Project Management in EPC by Mr. S. C. Sekaran, Executive Director, Hindustan Dorr-Oliver Ltd.</li> <li>❖ Mechanisation and automation on EPC projects by Mr. N. Kannan, CEO, Shapoorji Pallonji EPC Division</li> <li>❖ Quality control and quality monitoring in EPC contracts by Mr. Amit Gupta, CEO - Pipelines &amp; Terminals, Essar Projects</li> <li>❖ <b>Panel Discussion and Q&amp;A</b></li> </ul>
1300 – 1400 hrs	<b>Networking Over Lunch</b>
1400 – 1600 hrs	<b>Session 3: PROCUREMENT IN A GLOBALISING EPC ENVIRONMENT</b>
	<ul style="list-style-type: none"> <li>❖ Risk sharing in EPC: Issues and solutions by Mr. Adarsh Sakhuja, Head-Corporate Risk Management &amp; Internal Controls, Larsen &amp; Toubro Limited</li> <li>❖ Aggregate No-Go: Material availability, environmental and other roadblocks</li> <li>❖ New concepts, technologies and processes in EPC procurement by Mr. Shyam Bagrodia, Group President, Procurement, Essar Group</li> <li>❖ Challenges in global procurement by Mr. Russell Waugh, Managing Director, Leighton Welspun Contractors Pvt. Ltd.</li> <li>❖ <b>Panel Discussion and Q&amp;A</b></li> </ul>
1600 – 1620 hrs	<b>Networking Over Tea/Coffee</b>
1620 – 1820 hrs	<b>Session 4: THE CONSTRUCTION STAGE</b>
	<ul style="list-style-type: none"> <li>❖ Construction Management and Erection Testing Commissioning by Mr. S. K. Datta, CEO, EMC Academy</li> <li>❖ Defect Liability Period in EPC contracts</li> <li>❖ Project risk allocation in EPC projects (insurance cover and other types) by Mr. U V Phani Kumar, CEO, MHE &amp; EPC, Elecon Engineering Company Ltd.</li> <li>❖ The HR challenge: Factors and solutions by Mr. C Sreenivasan, Chief People Officer, Ramky Infrastructure Limited (RIL)</li> <li>❖ <b>Panel Discussion and Q&amp;A</b></li> </ul>
<b>END OF DAY 1</b>	

## Risk, Cost, Quality & Efficiency in Infrastructure Projects

### PROGRAMME SCHEDULE

#### DAY 2

0900 – 0920 hrs	<b>Networking Tea/ Coffee</b>
0920 – 1050 hrs	<b>Session 5: A FAIR SHARE: DEMARCATING RESPONSIBILITIES IN EPC</b>
<ul style="list-style-type: none"> <li>❖ Various types of contracts for various infrastructure sectors (roads, O&amp;G, power, ports, pipelines, water, etc) by <i>Mr. Fariyal Tahseen, Partner, Wadia Ghandy</i></li> <li>❖ Conflicts of interest in EPC contracts, Arbitration and dispute resolution by <i>Mr. Samir Jagad, Founder, SJ Law, Advocates &amp; Solicitors</i></li> <li>❖ Changing Markets: Innovative EPC models (Joint ownership model) by <i>Mr. Ani Ray, CEO, Steiner India</i></li> <li>❖ <b>Panel Discussion and Q&amp;A</b></li> </ul>	
1050 – 1110 hrs	<b>Networking Over Tea/Coffee</b>
1110 – 1300 hrs	<b>Session 6: COSTING AND FINANCING OF EPC</b>
<ul style="list-style-type: none"> <li>❖ Finance: Why EPC is easier to finance; how to ensure bankability in EPC projects by <i>Mr. Ashish Chandak, Executive Director (Infrastructure Banking Corporate Finance), Yes Bank</i></li> <li>❖ Payment methods in EPC contracts: Pros and cons of frontended vs backended payment methods and cost-plus contracts by <i>Mr. Abhijit Dhar, Vice President &amp; Head - Contract Risk Management, L&amp;T Power</i></li> <li>❖ Cost-competitiveness and EPC: The L1 dialectic by <i>Mr. K. Venkatesh, Chief Executive &amp; Managing Director, L&amp;T Infrastructure Development Projects Ltd.</i></li> <li>❖ Tax implications in EPC contracts by <i>Mr. Samir Kanabar, Partner-Infrastructure Practice, Ernst &amp; Young – India</i></li> <li>❖ <b>Panel Discussion and Q&amp;A</b></li> </ul>	
1300 – 1400 hrs	<b>Networking Over Lunch</b>
1400 – 1450 hrs	<b>SESSION 7: GLOBALIZATION OF EPC: INDIAN PLAYERS GOING GLOBAL &amp; GLOBAL ENTRANTS IN INDIAN MARKETS (PANEL DISCUSSION)</b>
<ul style="list-style-type: none"> <li>❖ Global Procurement &amp; Funding</li> <li>❖ Subcontracting on the International level</li> <li>❖ Adjusting to Global &amp; India contracts</li> </ul> <p>Moderator: <i>Mr. Rohit Modi, Deputy Managing Director, Gammon India and Conference Chair</i></p> <p>Panelist Confirmed:</p> <ul style="list-style-type: none"> <li>▪ <i>Mr. Rupen Patel, Managing Director, Patel Engineering</i></li> <li>▪ <i>Mr. U V Phani Kumar, CEO, MHE &amp; EPC, Elecon Engineering Company Ltd.</i></li> </ul> <p>Panelist Invited:</p> <ul style="list-style-type: none"> <li>▪ <i>Mr. Parvez Umrigar, Managing Director and CEO, Welspun Infratech Limited</i></li> <li>▪ <i>Mr. Ramesh Chandak, Managing Director &amp; CEO, KEC International Limited</i></li> <li>▪ <i>Mr. S. C. Manocha, CEO – EPC, Lanco Infratech</i></li> <li>▪ <i>Mr. Satpal Singh, Managing Director, Dolphin Offshore Enterprises India Ltd</i></li> </ul>	
1450 – 1515 hrs	<b>Session 8: CONFERENCE SUMMARY</b>

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