

October 20th & 21st, 2011 - Hotel Taj Lands End, Mumbai



Presents

India EPC Conference 2011



Risk, Cost, Quality & Efficiency in Infrastructure Projects

Conference Chair:

Mr. Rohit Modi
Deputy Managing Director
Gammon India Limited

Key takeaways

- ◆ Global standards in process, quality and mechanisation
- ◆ How procurement has evolved like supply chain management
- ◆ Risk sharing and allocation issues and solutions in various situations
- ◆ Financing EPC, including discussion on reforms to the bidding process
- ◆ Exclusive status paper on EPC in India by E&Y and ASAPP
- ◆ Exhaustive discussion, Q&A and networking time

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Relevance

The Engineering, Procurement and Construction (EPC) model of contracting can hardly ever become passé. With financials often running roller coaster, developers are increasingly comfortable with good old control. In India, it is not frequently a matter of preference over Public-Private Partnership (PPP) projects, but of deciding on what parameters to determine whether EPC is a feasible choice.

The shifting of most of the financial and technical risk and operational responsibility to the contractor entails good project management skills, expertise to acquire the right technology, equipment and material, and the muscle to bear economic turbulence.

Delays in our development projects are forcing more developers to go the EPC way. As the World Bank has recently asked the Roads Ministry to develop new models to expedite projects, India's Planning Commission envisages a fresh policy on EPC in road projects. Under the new EPC model, the contractor will accept the risk and responsibility for both the design and the construction of work. So while EPC projects have existed, the emphasis on them is freshly brewing.

India EPC 2011 will primarily discuss the "how-to"s of EPC, and recommend ways to improve the system for cost-and time-efficiency with minimum risk. The interlinkages between the E, P and the C of the contract will be a special feature that will help understand how each has a bearing on the other.



Sector Focus

- ◆ Airports/ Roads & Bridges
- ◆ Power (Generation/ Transmission & Distribution)
- ◆ Metals & Mining
- ◆ Oil and Gas (Offshore/ Pipelines)
- ◆ Renewable Energy/ Minerals
- ◆ Water & Waste Water

Issues before EPC industry

- ◆ Cost overrun and failure in maintaining schedules are often a result of delays in engineering approvals, site handover and modifications during project execution
- ◆ Acute and growing shortage of manpower, including those at planning stage
- ◆ One sided contract documents with excessive risk passed on to EPC contractor
- ◆ Lack of proper bidding framework to include qualitative considerations; Competitive contracts often do not provide for superior quality equipment that may cost more

Format

Our conference is headed by a Conference Chair, an eminent personality connected with the policymaking sphere relating to the industry. The Chair, along with Session Chairs, leads and summarises the conference's key points, and makes recommendations to policymakers and the industry.

ASAPP Conferences believes that interactivity at conferences results in better spread of understanding ground issues as well as in involving our delegates in discussions in regards to operations, technology and policy. Such interactivity also helps in evolving critical issues and taking them further in the form of recommendations.

Consequently, the conference is replete with panel discussions, often involving delegate participation, and exhaustive Q&A sessions.

A typical session opens with the Session Chair's lengthy introduction to the session's main subject. This is followed by related addresses by the panelists in that session, a panel discussion, and Q&A. The session concludes with a comprehensive summary by the Session Chair.

Our typical conference includes two coffee breaks and a lunch break during the day, allowing plenty of time for business and professional networking opportunities among attendees.





Speakers

Our speakers comprise of Industry Leaders and Experts who will share their knowledge and experience through keynote addresses, presentations, panel discussions and case studies.

Confirmed Speakers (in alphabetic order)

- ◆ Dr. S. Ganeshan, GM, Projects Operations Division, Toyo Engineering India Ltd.
- ◆ Mr. Adarsh Sakhuja, Head-Corporate Risk Management & Internal Controls, L&T
- ◆ Mr. Ani Ray, CEO, Steiner India
- ◆ Mr. Ashish Chandak, Executive Director, Yes Bank
- ◆ Mr. J. L. Khushu, CEO, BOT & EPC, Era Infra Engineering
- ◆ Mr. N. Kannan, CEO, Shapoorji Pallonji EPC Division
- ◆ Mr. Russell Waugh, Managing Director, Leighton Wespun Contractors Pvt. Ltd.
- ◆ Mr. Samir Jagad, SJ Law, Advocates & Solicitors
- ◆ Mr. Samir Kanabar, Partner-Infrastructure Practice, Ernst & Young – India
- ◆ Mr. Satish Parakh, Managing Director, Ashoka Buildcon
- ◆ Mr. Sushi Shyamal, Partner, Transaction Advisory Services, Ernst & Young – India



Some Topics

- ◆ Sharing and hedging risks in EPC
- ◆ Internationalisation of standards
- ◆ Mechanisation & automation
 - ◆ Project management in EPC
 - ◆ Quality control & monitoring
 - ◆ Risk sharing
 - ◆ Global procurement
 - ◆ Defect Liability Period
 - ◆ The HR challenge
- ◆ Erection Testing Commissioning
- ◆ Frontended vs backended payment
- ◆ Material availability & other impediments
- ◆ Procurement as supply chain management
- ◆ Various types of contracts
- ◆ Innovative EPC models
- ◆ Bankability of EPC projects
- ◆ The legal angle
- ◆ Cost, competitiveness and L1



Who should attend

Senior & Middle management from Projects, Finance, Risk, Legal, Contracts, Tenders & Procurement departments from Oil & Gas, Power, Minerals & Metals, Marine Engineering, Water & Wastewater, Road Construction, Airports, Infrastructure and Renewable Energy sectors will gain by participating at this conference.



Why attend

- ◆ World class learning, networking and marketing platform.
- ◆ Keep yourself up-to-date with industry trends
- ◆ Learn from practitioner's business solutions to the challenges you face
- ◆ Excellent networking opportunities with colleagues, peers, authorities and potential clients
- ◆ Meet the industry under one roof; save time and money

Delegate fees

The fees include all networking opportunities, lunch, coffee and snacks, and full access to the conference as mentioned below

For 1 to 4 Delegates	₹ 24,000 *
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For 5 or more Delegates	₹ 22,000 *
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International Delegates	USD 600
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* (Per Person) + 10.30% Service Tax

Early bird discount: Private sector companies can avail the early bird discount of 15% by registering before 23rd September 2011.





Organiser profile

ASAPP Conferences

ASAPP Conferences is a division of ASAPP Media that organizes seminars and conferences. ASAPP's events foster the growing network of professionals and business owners interested in infrastructure, construction & realty sector and encourage the exchange of policy, operational, technical and commercial expertise and knowhow. They are designed to provide a platform to all stakeholders within the sector to discuss, deliberate, exchange, share knowledge and experiences and collaborate.

Some of our well known conferences are: India Roads, India Coal, IndiaRail, Equipment India, India Realty, India H2O, India Ports, India Metro Rail, Infrastructure Finance, Infrastructure Today International, and India Airports.

ASAPP Media Information Group

ASAPP Media is a 14-year-old multinational b-to-b media information group with diverse media properties in print, web and events spaces. It is committed to providing the most authentic and timely information on the construction, infrastructure and realty sectors. ASAPP Media provides a 360-degree information experience through special interest business publications, conferences, seminars, industry recognition awards, industry portals, directory services, research reports and newsletters.

Publications Include: Construction World, Infrastructure Today, CW Interiors, Equipment India, Power Today, Projects Info, Project Reporter, CW Property Today, Indian Cement Review, constructionupdate.com (portal at www.ASAPPmedia.com)

Industry Awards: Construction World Annual Awards, CW Architect & Builder Awards, Infrastructure Today Awards

Infrastructure Today

Since 2003, our monthly business magazine Infrastructure Today (IT) has grown to a stature of national leadership in its domain, and covers roads, railways, ports, airports, water, energy and telecom sectors. The magazine now aims at building scientifically reasoned and objectively analysed public opinion in its domains, focusing on policy, finance and implementation issues.

In August 2011, Infrastructure Today received an honourable mention—the only Indian publication: Its Anniversary Issue 2010 was placed 20th among over 400 nominations in the Best Single Issues category at the prestigious New York-based Tabbie Awards, the world's best known b-2-b publication awards.

Contact us

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