

3rd POWER TODAY Conference 2012

Early Bird Discount
of 10% by registering before
3rd February, 2012

21-22 March, Sheraton New Delhi Hotel - Saket, New Delhi

**Restructuring India's power sector: New Open Access,
Equipment Import Duty and Scaling the SEB Hurdle**

Topics

- ▶ Policy and regulation update
- ▶ Understanding the POWER of power markets, trading and exchanges
- ▶ Reworking linkage agreements and rethinking PPA's
- ▶ Fuel pricing and its impact on PPA's
- ▶ The "New Open Access" regulation—a new reform game changer
- ▶ Adequacy of Inter- and intra-state transmission infrastructure
- ▶ International transmission connectivity
- ▶ Peaking power stations and time-of-day tariffs
- ▶ Commercial Incentives and predictability of RE
- ▶ Financial health of discoms: Ways forward
- ▶ Privatization of distribution: PPP or franchise?
- ▶ Power Equipment: The imported vs domestic debate
- ▶ Nuclear: Uranium and thorium—How safe they are?
- ▶ National and international benchmarks

Conference Chair: Dr Pramod Deo, Chairman, Central Electricity Regulatory Commission

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Focus

The 3rd Power Today Conference will be the first platform that will discuss what issues the 2012-13 Budget holds for the power industry. This conference could well be the pre-Parliament debate and submission that the sector needs.

This year may see landmark changes in the way the power industry works in India. As the government gears up to make some of the most critical and inevitable policy decisions, the country will soon understand exactly how users and consumers will be impacted by new riders on international competition in equipment, who will benefit most from the new era of openness for the larger power users, and how the SEB's continuing finance woes will finally take a turn from red to black.



Context and takeaways

- ▶ The objective of the 3rd Power Today Conference 2012 is to help the sector analyse the status, understand existing trends, project new ones, discuss issues, and probe new answers. By 2017, the power sector aims to achieve 50 per cent private participation, and transmission and distribution (T&D) will figure mainly in that agenda. Nearly 45 per cent of infrastructure's investment is in this vast sector.
- ▶ The year 2011 has been remarkably troubling for the power industry. A generation shortfall is surely on the anvil. Coal linkages facing fresh problems as a result of both foreign and domestic output and regulation. Will the new regulator of coal be the panacea for uncertainties and prices?
- ▶ As our dependence on foreign coal grows, even as experts repeatedly warn the industry against it, how will the beleaguered buyers of power face up to increased cost of generation? NAPCC has mandated that renewable energy (RE) should constitute 15 per cent of the power mix by 2020—are we set to achieve this target?
- ▶ With an INR 58,000 crore investment, activity in T&D has been picking up steadily because of the emphasis on rural electrification, but for the trend to continue, what must central and state regulators, utilities and investors do? Can discoms come out of the threat they face from banks' new stringency and chart their sustenance in tangible terms?
- ▶ On the other hand, power equipment encounters issues of its own. With government uncertainty over imported equipment, the domestic manufacturers have felt a threat from their Chinese counterparts, but the current trend to go with Indian equipment has its own reasons too.



Format

ASAPP Conferences believes that interactivity at conferences results in better spread of understanding ground issues as well as in involving our delegates in discussions in regards to operations, technology and policy. Such interactivity also helps in evolving critical issues and taking them further in the form of recommendations.

Consequently, the conference is replete with panel discussions, often involving delegate participation, and exhaustive Q&A sessions.

A typical session opens with the Session Chair's lengthy introduction to the session's main subject. This is followed by related addresses by the panellist in that session, a panel discussion and Q&A. The Session concludes with a comprehensive summary by the Session Chair.

Our typical conference includes two coffee breaks and a lunch break during the day, allowing plenty of time for business and professional networking opportunities among attendees.



Relevance

Is the power finance “situation” overrated? Policymakers and those associated with the government in some form would like us to think so. By not acknowledging the seriousness of the State Electricity Boards (SEBs) pathetic state of existence, they are in effect harming the segment or postponing the problem. For a segment that has a virtually ever increasing demand, and an existing demand supply gap, the problem is not complex in technical terms. Let us look at what steps the government agencies have taken to repair the SEBs. Organisations including the Central Electricity Regulatory Commission (CERC) and others have been pressing for tariff revisions, reducing AT&C losses and better recovery procedures by state governments. About 80-85 percent of the cost of a distribution company is for power purchase. If they can conduct the purchase long term open competitive bidding for long term contracts, the prices will be at their cheapest.

Tamil Nadu, which has the lowest price tariff structure in the country and had not revised its tariffs for 16 years, has finally done so, but obviously, this means that even 74-113 percent hike that it is likely to affect in the near future (per the Tamil Nadu Generation and Distribution Corporation's application to the state regulator), the tariff is nowhere close to viability levels.

The real problem, therefore, is not that there is no solution but that all the solutions elude a critical consideration: the political one. Before unbundling, SEBs were the agents of the state, and after the unbundling policy, they should ideally be running as commercial organisations. The truth is that states continue to use them as their agents. And to states, a tariff hike and recovery from the rural areas is often as untouchable as the pariahs of pre-Independence Indian Society.

Speakers

Our Speakers comprise of Industry leaders and Experts who will share their knowledge and experience through keynote addresses, presentations, panel discussions and case studies.

Who will attend

Policymakers, stakeholders, managers, engineers & decision makers from: Government agencies, regulatory agencies, transcos, discoms, developers, contractors, banks and financial institutions, power equipment manufacturers, products and service providers, project managers and consultants, international financial agencies, engineers, infrastructure development organisations, technology providers, legal firms.

Why attend

- ▶ Familiarize yourself better with new schemes and models of implementation including the New Open Access, import duties, and more
- ▶ Rediscover whether PPAs can serve as finance security more reliably in the future than now
- ▶ Pick up tips on how import duties will affect bottomlines and users, and how SEBs and discoms will function in a new restructured era
- ▶ Learn what the Budget and the 12th Five Year Plan hold in store for generation, T&D, trading, RE, fuel and equipment industries
- ▶ Understand the emerging opportunities in micro-hydro, clean energy, transmission, rural and urban distribution, and more
- ▶ Participate in discussions through Q&As with policymakers, developers, financiers and contractors
- ▶ Make the connections that drive your business, and seek answers from your peers attending the conference to specific cases
- ▶ Recommend to policymakers new solutions to existing or projected issues
- ▶ Take a couple of days off from work to think, learn and network



Delegate fees

The fees include all networking opportunities, lunch, coffee and snacks, and full access to the conference as mentioned below:-

Basic participation fee - ₹24,000 + 10.30% Service Tax (Per Participant)

Basic participation fee for International Delegates - USD 500

Note: Special Participation fee for **Government Officials** - ₹18,000 + 10.30% Service Tax (Per Participant)

Special Discount for research and academic institutes

Early Bird Discount of 10% by registering before **3rd February, 2012** (Payment should be made within 7 working days on receipt of Invoice)

Delegates are eligible for a Special discount on subscription to ASAPP's **Power Today** magazine.

For more details contact **Mithila Apradh** at Subscriber@asappmedia.com or +91 - 22 - 2419 3000.



Organizer profile

ASAPP Conferences

ASAPP Conferences is a division of ASAPP Media Information Group that organizes seminars and conferences. ASAPP's events foster the growing network of professionals and business leaders interested in Infrastructure, Construction & Realty Sector and encourage the exchange of policy, operational, technical and commercial expertise and know how. They are designed to provide a platform to all stakeholders within the sector to discuss, deliberate, exchange, share knowledge, experiences & collaborate.

Some of our well known conferences are:-

Power Today, India Airports, India Roads, India Coal, India Rail, Equipment India, India Realty, India H2O, India Ports, India Metro Rail, Infrastructure Finance and Infrastructure Today International.

ASAPP Media Information Group

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Publications Include: Construction World, Infrastructure Today, Power Today, CW Interiors, Equipment India, Project Info, Project Reporter, CW Property Today, Indian Cement Review.

Web: www.constructionupdate.com (Portal at www.ASAPPmedia.com)

Industry Awards: Construction World Annual Awards, CW Architect & Builder Awards, Infrastructure Today Awards.

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